

The background of the slide is a collage of images related to supply chain and logistics. It includes a large commercial airplane in flight against a sunset sky, a white forklift in a warehouse, and a semi-truck. Overlaid on these images are several semi-transparent circular graphics: a globe, various gears of different sizes, and icons representing people and networks. A large, solid blue circle is positioned on the right side, partially overlapping the other elements, and contains the main title text.

Supply Chain Visibility Solution

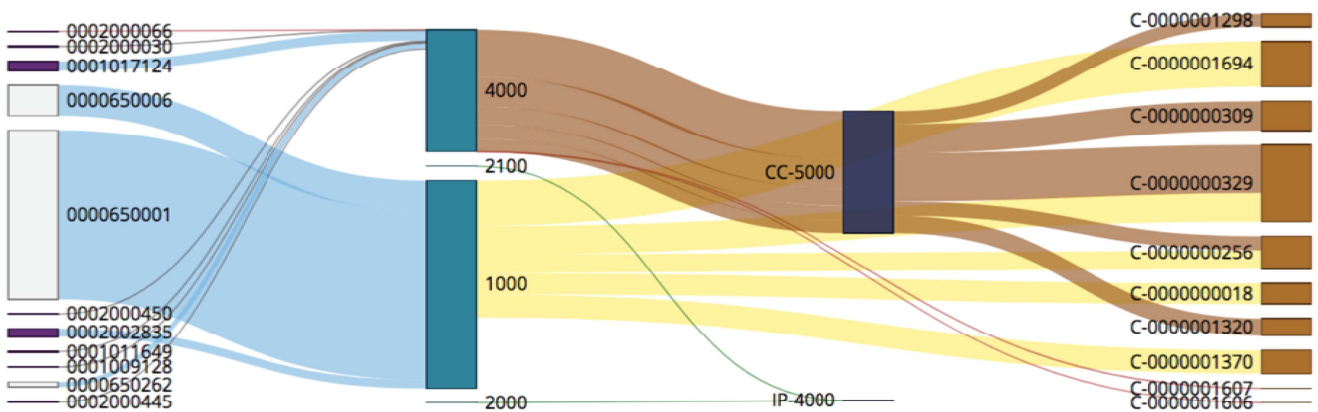
Abstract

For a pharmaceutical major, by mapping the end-to-end material flow, we built scenarios with Google-like search capabilities to reduce time and cost of ERP implementation by 20%+ and eliminated non-value added exceptions. Our solution helped the client identify under-served customers easily and increase revenues.

Challenges

- Slow, expensive, unreliable and manual process to scope and profile businesses for transformational programs
- Need to quickly, reputably and reliably identify normal (high volume) and exceptions of low volume scenarios
- Minimize the manual effort and cycle time
- Engage and enrol business SMEs to drive buy-in requirements early on

Approach



Solution

- One-time download of key transactional data
- Refinement with ability to intake data refresh
- Baseline solution with critical queries
- Iterative reviews with business users to maximize the value of data visualization

Outcome

- Reduced time and cost of ERP/M&A by more than 20% that massively improve the required quality
- Drives process standardization by eliminating non-value added exceptions
- Increased revenue by identifying under-served customers and customer automation opportunities
- Improved working capital by identifying sub-optimal inventory as opposed to SL commitments, service issues driving higher A/R or A/P and SLOB reduction